

ABN AMRO Q4 2018 consensus

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No corrections were made to consensus.

The brokers that contributed to this consensus are: Autonomous, Barclays, Berenberg, Credit Suisse, Degroof Petercam, Deutsche Bank, ExaneBNP Paribas, HSBC, ING, Jefferies, JP Morgan, KBC, KBW, Kempen, Kepler Cheuvreux, Mediobanca, Morgan Stanley, Oddo, RBC, Santander, Societe Generale and UBS.

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P&L	P&L					P&L				
(in millions, unless otherwise indicated)	Average Q4 2018E	Median Q4 2018E	High Q4 2018E	Low Q4 2018E	N	Average 2018E	Average 2019E	Average 2020E	Average 2021E	
Net interest income	1,619	1,619	1,665	1,589	22	6,568	6,478	6,538	6,604	
Net fee and commission income	413	411	449	389	22	1,687	1,681	1,706	1,742	
Other operating income	140	137	221	54	22	846	564	561	564	
Operating income	2,172	2,167	2,271	2,092	22	9,101	8,724	8,805	8,910	
Personnel expenses	634	631	721	546	20	2,431	2,345	2,303	2,289	
Other expenses	804	803	923	627	20	2,828	2,753	2,722	2,707	
- of which regulatory levies	125	128	130	117	7	330	332	335	342	
Operating expenses	1,443	1,459	1,509	1,295	22	5,275	5,113	5,046	5,035	
Operating result	729	733	867	616	22	3,826	3,610	3,759	3,874	
Impairment charges on loans and other receivables	135	141	177	76	22	582	580	655	675	
Operating profit before taxes	592	590	699	444	22	3,243	3,031	3,105	3,200	
Income tax expenses	154	155	183	122	22	796	739	753	768	
Profit for the period	439	438	526	318	22	2,447	2,292	2,352	2,431	
Profit attributable to non-controlling interests and capital securities (ie- AT1)	24	24	30	19	20	107	104	105	106	
Reported profit (attributable to owners of the parent company)	419	422	501	292	22	2,345	2,193	2,252	2,331	
Earnings per share (reported, to owners of the parent company, avg shares)	0.45	0.45	0.53	0.31	22	2.49	2.33	2.40	2.48	
Dividends per share (to owners of the parent company, avg shares)						1.54	1.73	1.85	2.00	
Dividend pay-out ratio						62%	74%	77%	80%	

Key indicators	P&L					P&L				
(in percent, unless otherwise indicated)	Average Q4 2018E	Median Q4 2018E	High Q4 2018E	Low Q4 2018E	N	Average 2018E	Average 2019E	Average 2020E	Average 2021E	
Cost/income ratio	66.4%	67.4%	70.8%	59.9%	22	58.0%	58.6%	57.3%	56.5%	
Return on average shareholder's equity (IFRS)	8.8%	8.7%	11.0%	6.0%	18	12.1%	11.1%	11.0%	11.2%	
NII / average total assets (NIM, in bps)	165 bps	164 bps	168 bps	161 bps	19	165 bps	163 bps	163 bps	165 bps	
Cost of risk (in bps)	20 bps	21 bps	26 bps	11 bps	18	21 bps	21 bps	24 bps	24 bps	

Business segments	P&L					P&L				
(in millions, unless otherwise indicated)	Average Q4 2018E	Median Q4 2018E	High Q4 2018E	Low Q4 2018E	N	Average 2018E	Average 2019E	Average 2020E	Average 2021E	
Operating income - Retail Banking	867	866	920	849	20	3,538	3,441	3,463	3,495	
Operating expenses - Retail Banking	526	526	569	457	20	2,000	1,960	1,937	1,937	
Impairments - Retail Banking	9	8	39	-22	20	-10	92	140	152	
Operating profit before taxes - Retail Banking	332	326	420	268	20	1,547	1,390	1,386	1,405	
Operating income - Private Banking	325	320	481	293	20	1,377	1,336	1,368	1,405	
Operating expenses - Private Banking	251	249	287	222	20	950	942	943	951	
Impairments - Private Banking	7	4	52	1	20	29	32	36	40	
Operating profit before taxes - Private Banking	67	67	165	12	20	398	361	389	415	
Operating income - Commercial Banking	461	467	486	340	20	1,866	1,861	1,911	1,939	
Operating expenses - Commercial Banking	259	260	289	219	20	965	959	964	971	
Impairments - Commercial Banking	50	53	85	3	20	220	178	190	203	
Operating profit before taxes - Commercial Banking	152	156	201	70	20	681	723	757	765	
Operating income - Corporate & Institutional Banking	490	490	522	435	20	2,094	1,948	1,932	1,936	
Operating expenses - Corporate & Institutional Banking	340	341	410	273	20	1,223	1,154	1,130	1,119	
Impairments - Corporate & Institutional Banking	66	69	92	35	20	357	269	280	275	
Operating profit before taxes - Corporate & Institutional Banking	85	82	157	15	20	515	525	522	542	
Operating income - Group Functions	29	25	82	0	20	229	142	139	151	
Operating expenses - Group Functions	62	61	110	20	20	132	100	78	69	
Impairments - Group Functions	1	0	16	-14	20	-15	3	3	3	
Operating profit before taxes - Group Functions	-36	-37	60	-125	20	111	40	60	79	

Balance sheet, capital and other	Balance sheet, capital and other					Balance sheet, capital and other				
(in millions, unless otherwise indicated)	Average 31 December 2018	Median 31 December 2018	High 31 December 2018	Low 31 December 2018	N	Average 31 December 2018	Average 31 December 2019	Average 31 December 2020	Average 31 December 2021	
Loans & Receivables - customers	274,692	276,513	278,569	250,992	22	274,692	276,138	278,364	282,049	
Total assets	392,157	391,979	426,675	371,622	22	392,157	394,178	397,549	401,836	
Deposits	239,134	238,595	242,751	236,827	20	239,134	243,300	247,437	250,085	
Equity: Equity attributable to the owners of the parent company	19,547	19,657	20,309	18,795	21	19,547	20,228	20,756	21,336	
Equity: Equity attributable to non-controlling interests and capital securities (ie- AT1)	2,014	2,029	2,051	1,772	18	2,014	2,013	2,017	2,032	
Equity: Total IFRS Equity	21,574	21,686	22,336	20,567	19	21,574	22,242	22,781	23,301	
End of period outstanding shares	940.0	940.0	940.0	940.0	17	940.0	940.0	940.0	940.0	
Common Equity Tier 1 Capital (fully loaded)	19,389	19,459	19,715	18,843	22	19,383	19,940	20,408	20,747	
Tier 1 Capital (fully loaded)	20,425	20,402	21,308	19,625	21	20,425	21,086	21,593	21,917	
Risk-weighted assets (risk exposure amount)	104,251	104,144	105,783	102,367	22	104,251	104,203	104,202	104,400	
Leverage ratio exposure measure (CDR, fully loaded)	488,148	493,739	503,845	441,865	22	488,148	488,547	494,077	489,719	
Core Tier 1 Capital ratio (fully loaded)	18.6%	18.7%	18.9%	18.0%	22	18.6%	19.1%	19.6%	19.9%	
Tier 1 Capital ratio (fully loaded)	19.6%	19.6%	20.4%	18.9%	21	19.6%	20.2%	20.7%	21.0%	
Leverage ratio (fully loaded)	4.2%	4.2%	4.4%	4.0%	21	4.2%	4.3%	4.4%	4.5%	